# Pontiac Agricultural Society Compiled Financial Information October 31, 2023

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### **Compilation Engagement Report**

To Management of Pontiac Agricultural Society

On the basis of information provided by management, we have compiled the financial position of Pontiac Agricultural Society as at October 31, 2023 and the statements of operations and changes in net assets for the year then ended, and Note 1, which describes the basis of accounting applied in the preparation of the compiled financial information ("financial information").

Management is responsible for the accompanying financial information, including the accuracy and completeness of the underlying information used to compile it and the selection of the basis of accounting.

We performed this engagement in accordance with Canadian Standard on Related Services (CSRS) 4200, Compilation Engagements, which requires us to comply with relevant ethical requirements. Our responsibility is to assist management in the preparation of the financial information.

We did not perform an audit engagement or a review engagement, nor were we required to perform procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an audit opinion or a review conclusion, or provide any form of assurance on the financial information.

Readers are cautioned that the financial information may not be appropriate for their purposes.

Connelly & Koshy, CPA, Professional Corporation

Connelly It ash P.C.

Authorized to practise public accounting by the Chartered Professional Accountants of Ontario

Ottawa, ON

January 23, 2024

#### **Statement of Operations**

#### For the year ended October 31, 2023

| REVENUE  | 2023<br>\$                             | 2022<br>\$                             |
|--|--|--|
| General (Schedule A) Fair activities (Schedule A) Other revenue (Schedule A)   | 427,365<br>1,029,975<br>64,866         | 229,137<br>954,421<br>56,076           |
| TOTAL REVENUE  | 1,522,206                              | 1,239,634                              |
| EXPENDITURES   |  |  |
| Administration (Schedule B) Divisional expenses (Schedule B) Fair activities (Schedule B) Miscellaneous (Schedule B) | 193,747<br>65,469<br>820,601<br>70,871 | 120,683<br>47,697<br>713,077<br>56,504 |
| TOTAL EXPENDITURES   | 1,150,688                              | 937,961                                |
| EXCESS OF REVENUES OVER EXPENDITURES   | <u>371,518</u>                         | 301,673                                |

## **Statement of Changes in Net Assets**

For the year ended October 31, 2023

|   | Total<br>2023<br><u>\$</u> | Total<br>2022<br><u>\$</u> |
|---|----------------------------|----------------------------|
| <b>NET ASSETS</b> , beginning of year         | 3,430,700                  | 3,208,132                  |
| Adjustment to net asset (Note2)               | 0                          | (79,105)                   |
| Excess of revenues over expenses for the year | <u>371,518</u>             | 301,673                    |
| NET ASSETS, end of year                       | 3,802,218                  | 3,430,700                  |

#### **Statement of Financial Position**

As at October 31, 2023

| ASSETS  | 2023<br><u>\$</u>                            | 2022<br><u>\$</u>                           |
|---|--|---|
| CURRENT Cash Term deposits Accounts receivable Inventory Prepaid expenses     | 68,510<br>1,000,005<br>126,054<br>11,617<br> | 625,298<br>137,095<br>167,378<br>13,018<br> |
| NON-CURRENT Property and equipment (Note3)                                    | _2,678,887                                   | 2,660,846                                   |
| TOTAL ASSETS  | 3,900,249                                    | 3,619,153                                   |
| LIABILITIES AND NET ASSETS  |  |   |
| CURRENT LIABILITIES Accounts payable and accrued liabilities Deferred revenue | 71,095<br><u>4,470</u><br><u>75,565</u>      | 147,102<br>1,710<br>148,812                 |
| LONG-TERM DEBT Long-term debt   | 22,466                                       | 39,641                                      |
| TOTAL LIABILITIES   | <u>98,031</u>                                | 188,453                                     |
| NET ASSETS<br>Net assets  | 3,802,218                                    | 3,430,700                                   |
| TOTAL LIABILITIES AND NET ASSETS  | 3,900,249                                    | 3,619,153                                   |
| APPROVED ON BEHALF OF THE BOARD   | D:   |   |
| Director  | Director                                     |   |

#### **Notes to Financial Information**

#### For the Year Ended October 31, 2023

#### 1. Standard Basis of Accounting

The basis of accounting to be applied in the preparation of the balance sheet of Pontiac Agricultural Society as at October 31, 2023, and the statement of operation for the year than endedd is the historical cost basis, reflecting cash transactions with the additions of:

- Accounts receivable;
- Accounts payable and accrued liabilities;
- · Capital assets recorded at historical cost
- Inventory accounted for at cost on a first in, first out basis;
- Passive investments include accruals for the income of the investee.

#### 2. Adjustment to Net Asset

The adjustment of net asset was proposed by the prior accountant.

#### 3. Property and equipment

Property and equipment consist of:

|                  | 2023              | 2022      |
|------------------|-------------------|-----------|
|                  | <b>\$</b>         | \$        |
| Land             | 319,065           | 319,065   |
| Arena            | 529,599           | 529,599   |
| Fair Buildings   | 1,420,438         | 1,420,438 |
| Ring/Track       | 72,463            | 72,463    |
| Infrastructures  | 223,865           | 211,985   |
| Office equipment | 27,436            | 21,275    |
| Computers        | 18,734            | 18,734    |
| Equipment        | <u>67,287</u>     | 67,287    |
|                  | <u> 2,678,887</u> | 2,660,846 |

The management believes that there is no amortization on the property and equipment.

#### Schedule A

## For the Year Ended October 31, 2023

| GENERAL               | 2023<br><u>\$</u> | 2022<br><u>\$</u> |
|-----------------------|-------------------|-------------------|
| Membership fees       | 311,416           | 131,677           |
| Grants                | 23,489            |                   |
| MAPAQ                 | 87,460            | 5,000             |
| SADC Pontiac CFDC     | 5,000             | 87,460            |
|                       | 427,365           | 5,000             |
| FAIR ACTIVITIES       |                   | 229,137           |
| Sponsorships          | 31,930            | 25 554            |
| Gate                  | 534,157           | 25,554            |
| Concessions           | 37,812            | 551,860           |
| Beer garden           | 305,397           | 31,345            |
| Banner, trophies, etc | 344               | 263,455           |
| Livestock auctions    | 102,468           | 74.004            |
| Parking/camping       | 5,640             | 74,204            |
| Class entry fees      | 12,227            | (81)              |
|                       | 1,029,975         | 8,084             |
| OTHER REVENUES        | 1,029,915         | 954,421           |
| Buildings rental      | 4 600             | 4.000             |
| Bar and hall rental   | 4,600             | 4,600             |
| Storage               | 1,695             | 11,237            |
| Interest              | 29,150            | 22,176            |
| Fundraising events    | 6,496             | 334               |
| Hay/pasture           | 21,044            | 16,098            |
| Merchandise           | 1,500             | 0                 |
|                       | 381               | 1,631             |
|                       | 64,866            | 56,076            |

#### Schedule B

# For the Year Ended October 31, 2023

| ADMINISTRATION   | 2023<br><u>\$</u> | 2022<br><u>\$</u> |
|--|-------------------|-------------------|
| Advertising  | 4.000             |                   |
| Board expenses   | 1,220             | 1,344             |
| Communications and post                                    | 20,376            | 13,997            |
| Community support  | 641               | 591               |
| Fees, dues and permits                                     | 10,855            | 3,985             |
| Financial charges  | 4,030             | 3,547             |
| Insurance  | 9,825             | 12,031            |
| Office supplies and stationary                             | 20,768            | 14,183            |
| Salaries and benefits                                      | 3,685             | 5,277             |
| Utilities  | 105,174           | 50,954            |
|  | 17,173            | 14,774            |
| DIVISIONAL EXPENSES  | 193,747           | 120,683           |
| 4H club  |                   |                   |
| Beef   | 3,912             | 2,535             |
| Dairy  | 14,135            | 10,648            |
|  | 10,522            | 7,865             |
| Handicrafts, horticultural and field corps<br>Heavy horses | 5,743             | 4,855             |
| Horse draw   | 18,397            | 15,538            |
| Light and western horses                                   | 4,770             | 5,360             |
| Poultry and rabbits  | 7,422             | 750               |
| r cally and rabbits  | 568               | 146               |
| FAIR ACTIVITIES  | <u>65,469</u>     | 47,697            |
| Advertising  |                   |                   |
|  | 23,287            | 29,067            |
| Banners, trophies and judging expense Beer garden          | 16,848            | 10,263            |
| Concessions  | 82,231            | 68,375            |
| Classic car show   | 762               | 58                |
| Demolition derby   | 1,950             | 558               |
| Entertainment  | 15,186            | 15,655            |
| Gate and tickets   | 192,699           | 175,236           |
| Maintenance  | 32,557            | 27,549            |
|  | 44,675            | 65,406            |
| Market sale - slaughter<br>Midway                          | 107,092           | 80,669            |
| Shawville fair ambassador                                  | 93,500            | 93,500            |
| Parking  | 1,685             | 502               |
|  | 0                 | 275               |
| Security and first aid                                     | 75,345            | 76,914            |
| Family entertainment                                       | 39,913            | 27,177            |
| Equipment rentals  | 57,505            | 20,884            |
| Truck and tractor pull                                     | 14,885            | 14,245            |
| Volunteer meals and gifts                                  | 6,196             | 5,026             |
| Sponsorships   | 14,285            | 1,718             |
|  | 820,601           | 713,077           |
|  | - <del>-</del>    |                   |

Schedule B (Continued)

For the Year Ended October 31, 2023

| MISCELLANEOUS Bar and Hall Rental   | 2023<br>\$   | 2022<br><u>\$</u>  |
|---|--|--|
| Agricultural tent Maintenance -Grounds, buildings and Equipment Maintenance -Website Events School Visit Mortgage interest Professional Service Merchandising | 0<br>12,582<br>34,198<br>1,267<br>6,493<br>230<br>1,056<br>12,336<br>2,709<br>70,871 | 3,408<br>3,189<br>35,420<br>712<br>9,947<br>1,000<br>1,671<br>1,157<br>0<br>56,504 |